The California Advanced Lighting Controls Training Program

CALCTP

TRAINING ELECTRICIANS AND CONTRACTORS ON ADVANCED LIGHTING AND CONTROLS



CALCTP Founding Members

- California Lighting
 Technology Center, U.C. Davis
 - Southern California Edison
 - IBEW
 - NECA (National Electrical Contractors Association)



A Collaborative Effort



- CLTC / CEC

- - PG&E
 - SDG&E
 - SMUD
 - CA Community Colleges
 - Manufacturers

California Advanced Lighting Control Training Program (CALCTP) Mission

- Established to provide support to help sell, select, design, and install lighting systems for new and existing commercial, industrial and institutional facilities that are:
 - Energy-efficient & cost effective.
 - Installed and function correctly.
 - Improve the quality of the lighting for commercial facilities.
- This program increases business activity for contractors and creates jobs for skilled electricians



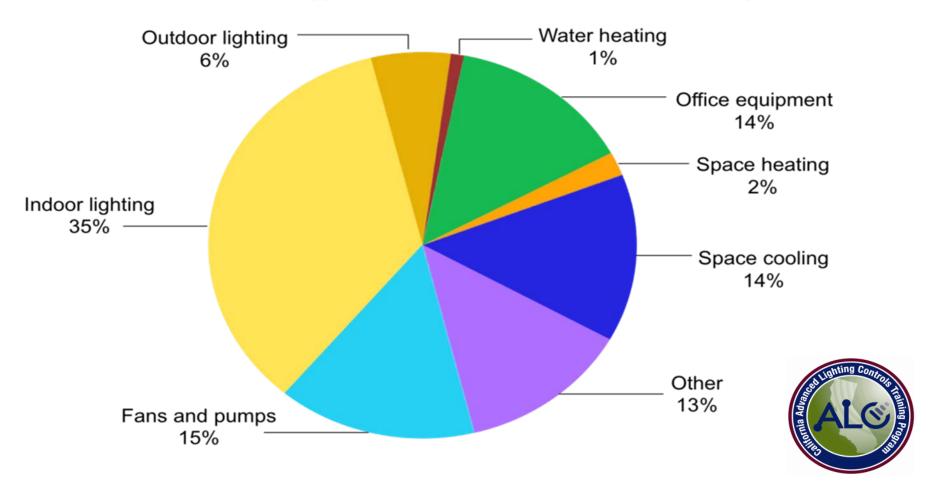
Enormous Opportunity To Save Energy By Retrofitting

- Approximately 8 Billion square feet of existing indoor non-residential facility space in California
- Millions of square feet of outdoor lighted space
- Lamp efficiency is improving
- Controls are the biggest opportunity to save energy
- Vast majority of space, indoor and outdoor have no controls
- Retrofitting is the Key



Lighting: About 40% of Existing Facility Electrical Energy

Electrical Energy Costs in Non-residential Buildings





CALCTP Recognized for Job Creation by DoL Grant, and CEC/ETP Funds



- DoL Grant: \$5 Million/ 2 Years
- Funded Grant Partners:
 - CA LMCC/IBEW-NECA
 - ICF International
 - Community College Chancellors
 Office: Advanced Transportation
 Technology and Energy (ATTE)
 campuses
 - California Lighting Technology Center, UC Davis
 - Pacific Gas and Electric
 - Southern California Edison
 - San Diego Gas and Electric
 - Sacramento Municipal Utilities
 District

Statewide Partnership Reflected in CALCTP Training Coverage

- Training held at 6 California Community College Advanced Transportation Technology (ATTE) Campuses
- Also at 21 California Electrical Training Centers (IBEW-NECA JATC's)
- Supported by 9 California WIB Partners
- Open to all non-union and union state certified general electricians



CALCTP DoL /CEC/ETP Goals & Objectives

- Train 2292 Unemployed and Under-Employed Electricians
 - 2100 IBFW Electricians.
 - 192 CCC Trained Electricians.
- Train 50 Instructors
 - 38 JATC Instructors.
 - 12 CCC Instructors
- Provide 66 Lab Boards
 - 42 Lab Boards to JATCs
 - 24 Lab Boards to CCCs
- Create Website for CALCTP-Certified Contractors and Electricians (Up and Running) <u>www.calctp.org</u>



DoL/CEC/ETP Training Implementation

- 200 Electricians Already Trained and Certified
- Fall, 2010: 800 Enrolled
- Spring, 2011: 500 Estimated by June
- Additional 800 Estimated by December, 2011
- Total 2300



CALCTP Business Development Seminars

- For Electrical Contractors (The Employers)
- Business training fees paid by contractors
- Job Creation Via Business Development
- New Construction is way down; Retrofitting is the big countercyclical opportunity for Contractors
- Full Day Class
 - Marketing
 - Sales
 - PR
 - Project Development
 - Finance
- One Element in Utility Recognized CALCTP Contractor and Project Certification (Incentives May Apply)

Strong Participation Drivers for Program Success

- 20 30% unemployment for CA Electricians; many more are underemployed. Electricians want and need advanced training and certification to gain employment
- Training is PAID FOR by CEC/ETP and DoL Grant Funds
- New lighting control jobs are driven by existing market demands:
 - Environmental concerns and regulation
 - Need to manage peak demand, and reduce lighting costs
 - Ability to deploy advanced lighting controls is limited mostly by a shortage of trained personnel. CALCTP Fills that Gap.
- IOU Utilities and SMUD are planning to drive market with additional, new incentives for lighting controls – especially retrofits – that require contractors and electricians to be CALCTP certified.